



GGL TRADE CREDIT LTD.

LONDON - PARIS - NEW YORK

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TEL: +44 (0)20 7712 1633 – FAX: +44 (0)20 7712 1674

FACTORING PROPOSAL FORM

DOMESTIC & EXPORT

I - APPLICANT

COMPANY NAME:

ADDRESS:

COUNTRY:

TEL: FAX:

LEGAL FORM: DATE OF CREATION:

REGISTRATION N°:

II - CREDIT INSURANCE OR FACTORING CONTRACTS

IN FORCE UNTIL TERMINATED ON

COMPANY NAME:

III - NATURE OF BUSINESS

(if possible, please enclose product or service documentation)

MANUFACTURER MERCHANT SERVICES

TYPE OF GOODS/SERVICES SOLD:.....



IV - CUSTOMERS ANALYSIS

- WHOLESALERS:%
- PARENT COMPANIES:%
- RETAILERS:%
- INDIVIDUALS:%
- PUBLIC ADMINISTRATIONS:%
- OTHERS (to be precised):%

V - TERMS OF PAYMENT

- CASH:%
- 30 DAYS:%
- 45 DAYS:%
- 60 DAYS:%
- 90 DAYS:%

To fill in the following part of this questionnaire you can use the currency of your choice. Unless otherwise specified, this currency shall be used for the management of your policy.

Chosen currency: EUR

VI – TURNOVER (all amounts are V.A.T. excluded)

V.A.T. % : %	YEAR N-2 (2003)	YEAR N-1 (2004)	CURRENT YEAR N (2005) ... MONTHS	ESTIMATES YEAR N (2005)
* Total turnover
* Domestic turnover
* Number of invoices



VIII – DEBTOR ANALYSIS

EUR

DEBT BALANCE OUTSTANDING	NUMBER OF DOMESTIC DEBTORS	NUMBER OF INTERNATIONAL DEBTORS	TOTAL DEBT
up to 5,000			
from 5,000 to 10,000			
from 10,000 to 25,000			
from 25,000 to 50,000			
from 50,000 to 100,000			
from 100,000 to 250,000			
from 250,000 to 500,000			
from 500,000 to 1,000,000			
above 1,000,000			

IX - LARGEST CUSTOMER ACCOUNTS :

Please indicate your main clients in terms of credit limits

COUNTRY	NAME, ADDRESS AND IDENTIFICATION NUMBER	CREDIT LIMIT
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X – ANALYSIS OF LOSSES

	YEAR N-2 (2003)	YEAR N-1 (2004)	CURRENT YEAR N (2005) ... MONTHS
Account receivables at the end of the year
Total losses
Largest loss
Number of losses
Amount written off

XI – DETAIL OF THE LARGEST LOSSES DURING THE LAST TWO YEARS

YEAR	COUNTRY	DEBTOR FULL NAME & ADDRESS	AMOUNT
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The information contained in this questionnaire is strictly confidential and shall not be held as a commitment to subsequently issue any policy

Name of the signatory:

Made in:

Position:

Date:

Signature:

Commercial stamp: